

Our thanks for 25 years of your support!!!!

California Steel Industries:

Early on we would cringe when the phone would ring and someone from CSI was on the other end. They were notoriously slow pay at the outset and we were afraid they would decimate our limited cash availability. We determined the best way to offset this problem was to get more customers and as quick as possible.

At the end of each subsequent month of business we added many new customers. Also at the end of each subsequent month CSI's purchases would grow exponentially. What a dilemma, a customer we could barely afford because they bought more and faster than we could find the cash to pay our suppliers.

For over 25 years now CSI has been a model of what large business should be. Good to employees, good to suppliers and good to customers. We consider our company as a family member of CSI and strive to be their best supplier day in and day out.

It is hard to determine who our second customer was because we were so busy chasing parts for Cal Steel that it all got mixed into the day to day struggle to survive.

These customers were among our first group for sure;

WE Machine

Owned by Bill Edie who is likely the brightest mechanical mind I have ever run across in my 36 years in this business. There was nothing he could not figure out and nothing he would not do for us if it was doable. Bill passed and we miss him dearly.

National Electric Coil

The company that I first sold a bearing to while at my previous employer. No longer in business.

GP Electric

One of our most consistent customers for 25 years. Customers like GP made our run to escape the one giant customer grasp of CSI happen rather quickly.

Brithinee Electric

A very hard sell but once they were on board they became and they remain a very loyal customer.

Gory Electric

This company had a very hard time believing in Midpoint Bearing but once they came on board they became a great customer.

Avery Label

Perhaps our first real OEM customer, no longer in business.

Excel Electric

As anti Japanese as any customer we have ever come across who became someone who tried Japanese product and conceded that it was supreme quality. No longer in business.

Tamco Steel

I began calling on Tamco with my previous employer somewhere around 1975. Many changes over the years have affected our business relationship at Tamco but we remain a Tamco supplier after all these years.

J&J Door

Jack at J&J holds a special place in our hearts as a loyal and always friendly customer. A customer among those longest on record.

These are but a few of the customers that make our jobs possible. We cannot say thank you enough to all of our customers. Midpoint Bearing now ships to customers in Arizona, California, Oregon, Washington, Idaho, Utah, Montana, Colorado, New Mexico, Texas, Oklahoma, Arkansas, Louisiana, Kansas, Missouri, Nebraska, Iowa, Hawaii and Minnesota.

Our long term plan is to employ as many people as necessary in order to provide all Midpoint Bearing customers the highest quality products coupled with the best prices and service in the industry.

Thank you all for making our 25 years of success possible!

THANK YOU

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Thanking you for 25 years!

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second operation would be. Exponentially harder than the first for sure but it gave us confidence that it could be done. Our Texas branch opened 7 or 8 years after Corona. Texas was a little easier than Corona and the Great State of Texas is a great place to do business. Friendly government, friendly customers and we are sure that at some point the local suppliers, once they figure us out, will be just as friendly as the rest.

In January, 2010, we will open our fourth branch in Oklahoma City, Oklahoma. This state appears from the outset to be just as business friendly as Texas. We are very excited to begin this venture, down economy or not. We have leased a building, purchased shelving, phones and computers which are being installed as I write this update. Plans for a fifth facility? Yes! Where? Not sure about that yet but stay tuned.

We hope you are all involved in our next 25 years and we thank you with all of our being for what you have done for our Company and our Employees in the first 25 years of Midpoint Bearing.

Dan & C.C. Vest