



### 25 YEARS

## Bearing Industry Update

October 2010

25 Years of Midpoint Bearing

As we rapidly approach the end of our 25th year it is time to recount our blessings. Starting from scratch in this business is a task I would not envy today. You can't borrow money (we never did) today, it just is not available. A line of credit is another solution (never had one) some companies are able to use to help muddle through the economic mine fields.

It is tougher today to collect payables than we have ever experienced with no prospect of getting better anytime soon. Suppliers are much more demanding as they too have trouble collecting their payables. All sounds so sad and dreary. Where are the "Bright Lights"?

For us, our "Bright Lights" shine on us in many ways. Good customers are many and many have become good friends as well. Good suppliers are also many and without them we would surely not exist. Midpoint Bearing has continued to grow because of our customers and our suppliers. We sincerely thank you all.

The other ingredient to our success is our people. We have had many through the years who have left for many reasons but our core remains intact. We thank our loyal, hard working employees, the team members who make our company best that we can be:

Laura Cardenas, Corporate Secretary Treasurer	Since 1988
Wayne Varju, Converse, TX Branch Manager	Since 1992
James Rodriguez, Ontario, CA Branch Manager	Since 1993
Henry Barragan, Sales Manager	Since 1993
Barbara Weber, Accounting	Since 1996
Sharon Robinson, Corona, CA Branch Manager	Since 1998
Don Cutherell, CSR Corona Branch	Since 1999
Bill Varju, CSR Ontario Branch	Since 1999
Aimee Walsh, Accounting/IT	Since 2003
Walter Tebbe, Outside Sales, Ontario Branch	Since 2003
Cheryl Beckwith, Warehouse/Driver Corona Branch	Since 2004
Genaro Peralta, Warehouse/Driver	Since 2006

Philip Vest, Corporate Purchasing	Since 2006
Nick Van Fossan, CSR Ontario Branch	Since 2007
Rick Messer, Outside Sales, Converse Branch	Since 2007
Johnnie Ross, CSR Converse Branch	Since 2008
Patrick Arbanas, CSR/Warehouse Mgr Ontario Branch	Since 2008
Paul Parker, Oklahoma City Branch Mgr. / Sales	Since 2009
Cody Martin, Warehouse Ontario Branch	Since 2009
Neil Douglas, CSR Oklahoma City Branch	Since 2010
Louis Rogers, Warehouse/Driver Ontario Branch	Since 2010
Larry White, Warehouse Ontario Branch	Since 2010
Jimmy Mullen, Warehouse/Driver Oklahoma City Branch	Since 2010
James Demaree, Warehouse/Driver Converse Branch	Since 2010
German Calderon, Warehouse/Driver	Since 2010
Nichole Banales, Accounting	Since 2010

These fine folks go the extra mile for our customers 24/7. Again, our thanks to these customer service dedicated people, our company family.

In 1985, the year we began this enterprise, we had two companies who believed in us immediately. Within the first week of announcing our opening, Koyo Corp. USA and NTN Bearing allowed us the privilege of becoming their distributor. They gave us our base and for that we are truly grateful.

Many other suppliers followed Koyo and NTN. Companies such as Nachi, Bando, Garlock, Martin Sprocket and Gear, Schaeffler and others have contributed heavily to our success. Without their help and encouragement we likely would have given up years ago. We thank all of our suppliers for believing in our business model.

May God grant Midpoint Bearing another 25 successful years!

Our thanks to you all,

*Dan & C.C. Vest*

**SERVING INDUSTRY SINCE 1985 • PLEASE VISIT US AT MIDPOINTBEARING.COM**

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## Trico Opto-Matic Oiler

### DESCRIPTION:

The Opto-Matic Oiler has been an industry standard for more than 75 years and is installed in millions of plants world-wide. Used to maintain accurate oil levels, the oiler has been utilized as a reliability tool in machine bearing housings.

### FEATURES:

- One piece glass reservoir ensures proper constant level function. Compared to competitive models, there is no possibility of air leakage that would cause overfilling of the bearing housing.
- Adjustable level setting allows use in many applications.
- Multiple air vent slots provide for proper functioning at all times.
- Large surge chambers helps prevent overflow of oil during machine start-up or shut-down.
- Side and bottom connections for simplified installation.
- BSPT connection ports available.



## Trico Grease Meter

### DESCRIPTION:

It is difficult to grease a bearing with the right amount of grease with a grease gun. Most bearings are often given either too much or too little grease causing a shortening of bearing life and often results in costly breakdowns and stoppages. Trico's Grease Meter measures the amount of grease dispensed from the grease gun to the equipment bearing.

### FEATURES:

- Digital screen displays grease dispensed in cubic centimeters, grams, ounces, or fluid ounces.
- Grease meter can be mounted to any grease gun.
- Grease meter is equipped with a light for working in dark environments.
- Grease meter can be calibrated



## Electro-Mec EMQ Insulated Sleeves

### PROBLEM:

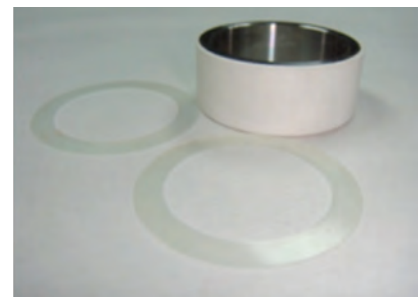
Bearing damage by electrical corrosion – current passing through the bearing causes fluting and pitting.

### SOLUTION:

Insulated Sleeves – Thermoplastic Polymer Alloy

### ADVANTAGES:

- Cost
- Availability
- Machinability
- Resistance to Environmental Attack
- Good Thermal and Electrical Resistance
- Good Impact Resistance
- Special Sizes can be made to order in 1-3 Days

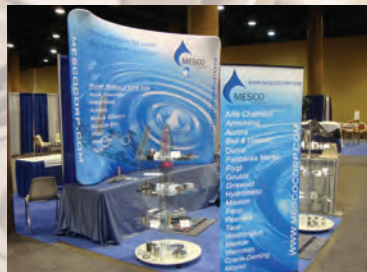
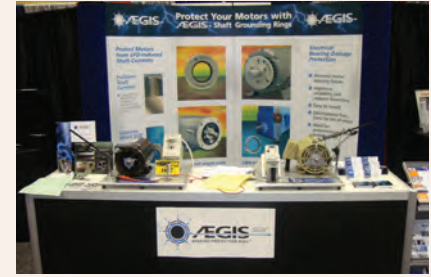
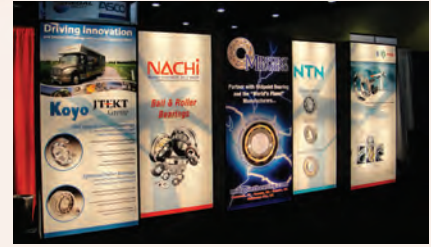


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The  
Challenge  
Together"**



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### Holiday Hours

**Thanksgiving**-We will be closed Thursday & Friday **November 25th** and **26th**

**Christmas**-We will be closed Friday, **December 24th** • **New Years**-We will be closed at Friday, **December 31st**

### After Hours Emergency Information

*If you should require after hours emergency service please use the following contact numbers.*

**Ontario, CA: 951-712-0622 • Corona, CA: 951-712-1832 • Converse, TX: 210-410-8464 • Oklahoma City, OK: 405-996-6899**

